

VENUE: Kavachnina Gallery, Miami, USA

LECTURE

DATE: December 5, 2013

ORGANIZERS: International Art Industry Forum, Skate's, Russian Pavillion & galleryintell

TITLE OF CONFERENCE: Art: Collecting + online sales

**ART: COLLECTING + ONLINE SALES**  
**DECEMBER 5, 2013, MIAMI**  
**3:30PM - 5:30PM**

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HERE

Skate's Art Market Research, galleryintell and Russian Pavillion present International Art Industry Forum, Miami.

Selling Art Online remains a fascinating subject in today's art world conversation.

Questions to be addressed include: How has the online art market changed over the years, and what is it going to look like moving forward? Is the online space suitable only for lower-priced works, or there is an opportunity for big-ticket sales? How are issues of authenticity addressed in the online market place? Are online art sales a global phenomenon, or are there markets that are more suitable for selling art online? What kind of a collector is more interested in buying art online, and what mediums are more popular on such platforms? What trends can we expect to see in 2014?

More

**VENUE**

Kavachnina Gallery  
46 NW 36th Street  
Miami, FL 33127  
Wynwood Art District / Midtown

**CONTACT**

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**SPEAKERS**

**Anne-Hélène Decaux**, Head of Communications, ArtViatic  
**Thomas Galbraith**, Managing Director of Auctions, Paddle8  
**Javier Lumberras**, CEO, Artemundi Global Fund, Artemundi Management Limited  
**Amelia Mandersoheld**, Specialist and Global Head of eCommerce, Post-War and Contemporary Art, Christie's



THE ART NEWSPAPER

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